

# AFRICA EXPO

# OIL&GAS 2015

Exhibition | Conference | Awards Ceremony



## Realising Africa's Hydrocarbon Potential

September 8th & 9th | Sandton Convention Centre | Johannesburg

[www.africaoilexpo.com](http://www.africaoilexpo.com)

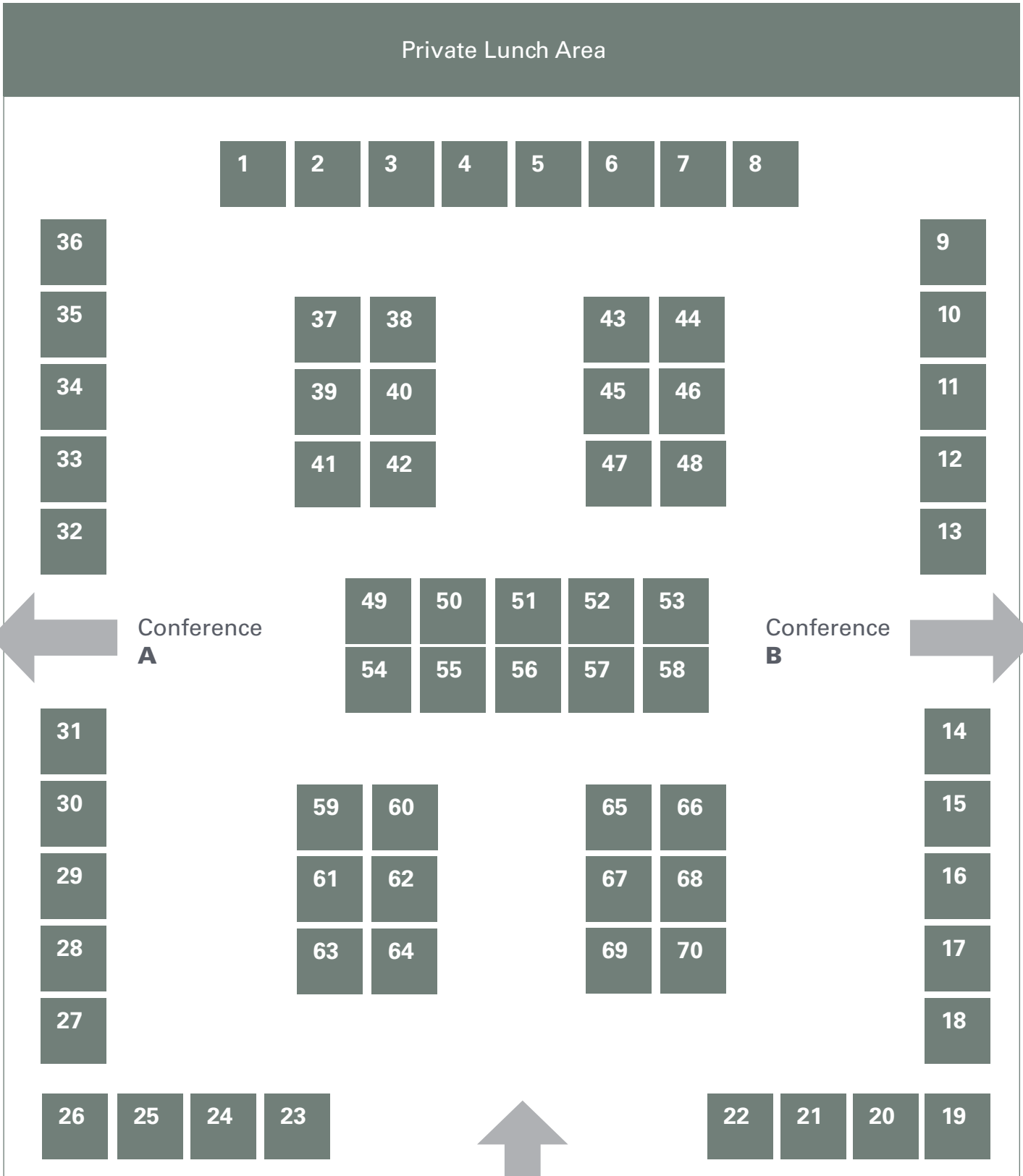
oliver kinross

AFRICA  
SUMMIT

OIL&GAS  
2015



# Floor Plan



**All stands are 3x3m spaces with table top displays**

Entrance/Exit

# SOME PAST ATTENDEES OF THE AFRICA OIL AND GAS EXPO



# WHY EXHIBIT AT AFRICA OIL & GAS EXPO 2015?

The Africa Oil & Gas EXPO 2015 provides you with the best platform for marketing your products, increasing your profile and meeting new clients in Africa.

Before, during and after the event your company will be promoted extensively to the African Oil and Gas Industry, greatly increasing your exposure and helping you capitalize on the wealth of new investment potential in the region.

Do Business! - Billions of Dollars are being pumped into Africa's Oil and Gas Value chain, making it the hottest region on the planet for new investment opportunities. The Africa Oil and Gas EXPO is the region's leading event bringing Africa's oil opportunities to you.



## ONLINE MARKETING

- Exhibitor directory – your company details, including profile and contact information will be on our event website in the build up to the event
- Email marketing – your company name will appear in our targeted marketing emails which are sent to event professionals throughout Asia and worldwide
- Media Partners – Our selected media partners will help promote the event and your company through their publications and websites
- Buyer contact – Buyers can contact you directly in the build up to the event through our online system



## BUSINESS MATCHMAKING

- Appointments: Our online appointment booker allows the buyers to arrange meetings in advance with you at the event. We have private meetings, bars, refreshment rooms and exhibition space available for the meetings to take place
- Matchmaking : Let us know the names and/or job titles of any companies or individuals you would like to meet. We will then personally invite these companies to the event and do our best to ensure they introduced to you.
- Guests – With complimentary tickets for your guests we can arrange for all your key clients to come along to the event and network with you.



## INDUSTRY KNOWLEDGE

- Conference: Alongside the exhibition we will be running an industry conference looking at Exploration & Production opportunities across the continent
- Stand Presentations: Organise open presentations at your exhibition stand to show off your key solutions
- Media – Throughout the event there will be key media and PR support for your company

## AFRICA OIL & GAS EXHIBITION MEDIA PARTNERS INCLUDE



# AFRICA SUMMIT OIL&GAS 2015

## Discuss Developments, Partnerships and Opportunities at Africa's Leading Oil and Gas Event

The Annual Africa Oil & Gas Summit provides a unique platform to hundreds of African oil and gas key decision makers to discuss the latest developments and opportunities, embrace innovative solutions, fresh ideas and best-in-class strategies to improve on overall business performance and investment.

The event showcases insights and expertise from case studies and thought-leaders on how to remain and establish yourself in Africa's exciting Oil & Gas market.

### PROGRAMME *highlights*

- **Government Updates from North, East, Southern and West African Ministries**
- Case Studies from National and International Oil Companies Across the Continent
- **The Latest Challenges in Finance and Oil Pricing**
- **Indepth Discussions on Mergers and Acquisitions**
- Bidding and Licensing Round Forecast
- **Upcoming Bidding Rounds**
- New Technologies in Onshore and Offshore Drilling
- **Laws and Regulatory Requirements**  
*Plus much more!*

### 8 ACCREDITED training workshops



LOCAL CONTENT



CONTRACT NEGOTIATION



RECRUITMENT



PROJECT FINANCING



OFFSHORE TECH



ENGINEERING



HSE



RISK ASSESSMENTS

AFRICA  
EXPO OIL&GAS  
2015



FEATURING a 2-day  
STREAMED CONFERENCE



## SOME OF OUR CONFIRMED SPEAKING ORGANISATIONS

- MINISTRY OF PETROLEUM ANGOLA**, ESTEVAO PEDRO , Director of Petroleum and National Appa Representative
- APPA FUNDS FOR TECHNICAL COOPERATION**, DR. BABAFEMI O. OYEWOLE, Executive Director
- MINISTRY OF ENERGY NAMIBIA**, MR IMMANUEL MULUNGA, Petroleum Commissioner
- MINISTRY OF ENERGY OF ALGERIA**, ACHRAF BENHASSINE, Adviser to the Minister - National Opec Representative
- PETRO SA**, MUZI MKHIZE, Director of Hydrocarbons
- EGYPTIAN GENERAL PETROLEUM CORPORATION**, MAMDOUH NAGATY ELIAS, Feasibility studies for Industrial & Refining Projects
- WENTWORTH RESOURCES**, RICHARD TAINTON, Senior Vice President International
- TOTAL E&P SOUTH AFRICA**, NIGEL LANGRIDGE, Exploration Director
- BP**, FRANCISCO SIMAO, Regional President
- SOUTH AFRICAN OIL & GAS ALLIANCE (SAOGA)**, EBRAHIM TAKOLIA, CEO
- SOMALI PETROLEUM CORPORATION**, DR. HUSSEIN ALI AHMED, Managing Director
- GNPC EXPLORCO**, MICHAEL ARYEETAY, COO – Explorco
- GABON OIL COMPANY**, BINZA MILKO, Assets Operation Director
- PETROLEUM AGENCY SA**, DAVID VAN DER SPUY, Resource Evaluation Manager
- NIGERIAN NATIONAL PETROLEUM CORPORATION**, HASIYA AUDU, Project Engineer
- CNOOC UGANDA LIMITED**, MS JESSICA KYEYUNE, National Content Manager
- APACHE EGYPT**, YASSER TOUSSON, Egypt - Managing Director - Finance
- ALTERNATIVE SUSTAINABLE ENERGY**, FEDERICO FISCHÉ, Renewable Energy Expert
- FBN CAPITAL LTD**, ROLAKE AKINKUGBE, VP & Head of Energy and Natural Resources
- STANDARD BANK**, PAUL EARDLEY-TAYLOR, Oil & Gas Coverage, SA & Southern Africa
- PETROLEUM AGENCY SA**, LINDIWE MEKWE, General Manager Regulation Division
- OANDO**, GOGOMARY OYET, Head EHSQ
- GEOLOGICAL BUREAU**, HILTON BANDA, President
- SAHARA ENERGY**, HELEN ADIGWE, Exploration Manager
- MINISTRY OF HYDROCARBONS**, ANSELME AGBAHOUNDO, Managing Director Hydrocarbons
- CAPE PENINSULA UNIVERSITY OF TECHNOLOGY**, ADEMOLA RABIU, Senior Lecturer



# SPEAKERS CORNER

The Speakers' Corner gives exhibitors a chance to take the stage within the expo and speak free of charge for exactly 15 minutes.

- Send us a holding PowerPoint slide, which can be designed to your company's specification. We will then load this up behind our stage, which will give you a great backdrop with which to introduce your company, products and services to our senior level attendees.
- The Speakers' Corner is fun, interactive and one of the events most popular features among both exhibitors and delegates.



Follow us @oliverkinross1



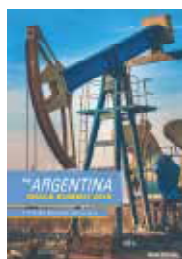
Stay up to date with our global portfolio of events by following us on **LinkedIn:** [www.linkedin.com/company/oliver-kinross](http://www.linkedin.com/company/oliver-kinross)

Up coming events cover Myanmar, East Africa, Argentina, Kazakhstan with more to be announced!

For information please contact:

email: [info@oliverkinross.com](mailto:info@oliverkinross.com)

tel: +44 207 127 4501



# ATTENDEE PROFILES

## JOB TITLES:

Minister, CEO, CFO, Managing Director, Director, Chairman, COO, CTO, President, Vice President, CIO, Commercial Director, Executive Chairman, Director of Hydrocarbons, Executive Director, Head Of Africa, International Manager, Operations Manager, Projects Manager, Engineering Manager, Regional Director, Senior, Exploration Manager, Business Analyst, Business Development Manager

## ORGANISATIONS:

Ministries of Energy, Governments, Chambers of Commerce, NOC's, IOC's, Offshore, Exploration, Production & Distribution, Chemical Plants, Construction, Drilling, Engineering, Financial, Geological, Geophysical, Petrochemical, Processing & Refinery, Pipeline, Procurement, Project Consultancy, Research, Training, Marketing, Transportation, Storage, Approval, Boats & Handling and many more!





# EXHIBITION PRICING

All exhibition space is offered as standard as a table top display within a 3x3m space. Each exhibition stand comes with 1 complimentary conference ticket. The cost for the space inclusive of the ticket is £3,060.

Additional space is available as raw space at **£340 per m2**

## REGISTRATION FEE:

All exhibitors are subject to a registration fee of £595 which covers a listing on the official website.

Enhanced exhibitor advertising options and conference sponsorship packages are available upon request

## CONFERENCE & AWARDS CEREMONY

£1095 per person  
(reduced fee for exhibitors) or  
£1995 for non-exhibiting companies

## CONTACT:

To book exhibition space and secure preferred position please contact:

**adam.jaffe@oliverkinross.com**  
**+44 (0) 2017 065 5503**

## SPONSORSHIP PRICING:

Full proposal with information and details available on request:

Exclusive sponsorship opportunities	<b>£7,950</b>
Conference Bag Sponsorship	<b>£9,950</b>
Hallway Signs and Banners	<b>£9,950</b>
Exhibition Room Signs and Banners	<b>£9,950</b>
Registration Desk, Show Guide and Floor Plan Sponsorship	<b>£14,950</b>
Coffee Bar / Networking Sponsor	<b>available on request</b>
35 Minute Power-point Presentation as part of an exhibition package	<b>available on request</b>

\*Additional sponsorship options are available and can be customised to suit the client as required.

\*\*Price per individual metre is available on request.

**STAND SPACE BOOKING FORM**

Name of Company/Organisation:

We hereby confirm acceptance of Stand Number:

**Exhibition Choices**

All prices are exclusive of VAT and registration fee of £595

- 
- Exhibition Stand and 1 Conference Ticket
- 
- £3,060**

Exhibition space will be a table top display within a 3x3m space. Larger space is available at an additional £340 per m2. Each exhibition stand comes with 1 complimentary conference ticket

Please specify if you require any additional space

**Sponsorship Choices**

- |  |                             |
|--|-----------------------------|
| <input type="checkbox"/> Lanyard Sponsorship   | <b>£7,950</b>               |
| <input type="checkbox"/> Conference Bag Sponsorship  | <b>£9,950</b>               |
| <input type="checkbox"/> Hallway Signs and Banners   | <b>£9,950</b>               |
| <input type="checkbox"/> Exhibition Room Signs and Banners                                   | <b>£9,950</b>               |
| <input type="checkbox"/> Registration Desk, Show Guide and Floor Plan Sponsorship            | <b>£14,950</b>              |
| <input type="checkbox"/> Coffee Bar / Networking Sponsor                                     | <b>available on request</b> |
| <input type="checkbox"/> 35 Minute Power-point Presentation as part of an exhibition package | <b>available on request</b> |

Name:

Signed:

Date:

Address:

Email Address:

Website:

Mobile Number:

Landline Number:

State the exact name under which your company is to exhibit including any punctuation, use of upper/lower case etc

This agreement is subject to the terms and conditions printed on page 2 and in signing this form the exhibitor accepts that they have read, understood and agree to those terms.

#### 1) Terms

The expression "the Exhibition" wherever mentioned herein shall mean Africa Oil & Gas EXPO 2015.

The expression "the Organiser" wherever mentioned herein shall mean Oliver Kinross Ltd

The expression "the Exhibitor" wherever mentioned herein shall mean any company firm or person who has applied for or been allocated any space unit at the Exhibition.

The expression "space" wherever mentioned herein shall mean any exhibition space allocated to the Exhibitor at the Exhibition.

#### 2) Application for the Allocation of Space Stand

If the application is acceptable to the Organiser every effort will be made to allocate the space applied for. However, in order to facilitate an orderly layout for the Exhibition the Exhibitor agrees to accept and pay for each space as may be allocated to him/her provided that it shall not be more than 10% greater or less than the area applied for. The space allocated shall be the full extent of display area available to the Exhibitor.

The Organiser indicates on plans, given to Exhibitors dimension figures as accurately as possible. However, Exhibitors must ensure conformity prior to stand erection. The Organisers do not accept responsibility for any slight discrepancies which could be established between the indicated figures and the actual dimension of the space. The location of pillars/columns cannot be positioned accurately within any stand space and tolerance of at least 50cm in any direction should be allowed.

The Organiser reserves the right to relocate any Exhibitor if, in the Organiser's absolute discretion, it thinks it is necessary in the best interests of the Exhibition.

Should any dispute arise as to the allocation of the space, or as to the extent of any extra space deemed by the Organiser to be occupied by an Exhibitor beyond that allocated, the decision of the Organiser is final.

In the event of the Exhibitor giving written notice of any time prior to the Exhibition of his intention not to take possession of the space/shell allocated to him/her or in the event of his failing to take possession of the space/shell allocated to him/her or in the event of his failing to take possession of such space/shell on the day prior to the opening of the Exhibition, the Organiser may deal with such space/shell as it thinks fit without being under any liability to refund or abate any charges paid or due hereunder.

#### 3) Payment and Interest

All prices quoted are net of applicable taxes. Oliver Kinross Ltd reserves the right to charge applicable taxes in addition to the price stated. A VAT receipt will be issued on receipt of full payment.

Credit card payments may be taken and charged in ZAR using the latest conversion rate of the Bank of England.

Invoices will be issued in ZAR using the latest conversion rate of the Bank of England.

#### 4) Termination

If the Exhibitor becomes bankrupt, makes any composition with his/her creditors, goes into liquidation or has a receiver appointed, fail to make payment on the due date or breaches any of these Terms and Conditions for Exhibitors, the Organiser may cancel any allocation of space/shell without being under any liability to refund or rebate any charges paid or due hereunder.

#### 5) Exhibitor Representative

Each Exhibitor must name in writing at least one person to be his/her representative in connection with the installation, operation and removal of the exhibit. Such representatives shall be authorised to enter into such service contracts as may be necessary for which the Exhibitor may be responsible.

#### 6) Exhibition Set Up and Hours of Opening

The Exhibitor shall have his/her stand complete and ready for visitors by 20.00 hrs on the exhibition day prior to the opening of the Exhibition. In the event of default from this clause the Organiser shall have the right to deal with the space in any way they consider is in the interests of the Exhibition.

The Exhibition will be open to visitors at advertised stated times each day, during which period the Exhibitor undertakes to have his exhibits on display, in good order, adequately attended and not covered up.

#### 7) Removal of Exhibits

No Exhibitor shall have the right prior to closing of the Exhibition to pack or remove articles on display without permission and approval in writing by the Organiser. If the Exhibitor acts in breach of this provision he shall pay, as compensation for the detraction to the Exhibition's appearance in addition to all sums otherwise due under this Agreement an amount equal to one third of the total space charge for the Exhibitor's allocated area.

The Exhibitor will be liable for all storage and handling

charges resulting from failure to remove all exhibits and display materials from the allocated area by 20.00 hrs on 27th September 2015.

The Exhibitor must surrender any occupied shell scheme in its original condition. The Exhibitor should make good and indemnify the Organiser for any damage done to the Exhibition premises or done to the shell scheme by the Exhibitor, his agent, contractors or employees.

#### 8) Plan of Stands

A set of plans for all stands, structural units or display fittings etc, must be submitted to the Organisers for approval at its absolute discretion.

#### 9) Stand and Display Arrangement

Exhibits shall be so arranged as to not obstruct the general view, nor hide or interfere with the exhibits of others. No display material exposing an unfinished surface to neighbouring stands shall be permitted.

#### 10) Use, Transfer and Subletting of Space/Shell

Without the prior written consent of the Organiser the Exhibitor shall not transfer the whole or any part of the allotted space/shell, nor divide share or exchange space/shell with another Exhibitor nor display or advertise any products or services except such as are manufactured or regularly carried in the normal course of their business.

#### 11) Space/Shell Allocation

The Organisers shall have full power to determine in every respect the allocation of area and position of space/shell and they shall be entitled for any reason which in their sole opinion is in the general interest of the Exhibition to vary the general layout or the situation and area of any particular stand even if already allotted and the Exhibitor shall accept such new allotment of space in substitution of the originally allotted space/shell.

#### 12) Exhibition Dates

The Organisers reserve the right to reschedule the dates of the Exhibition for any reason which in their sole opinion is in the general interests of the Exhibition.

#### 13) Requirements of Superior Authorities

The Exhibitor shall at once comply with any requirements imposed on the Organiser by the proprietors or managers of the Exhibition building or Municipal or other competent authority on written notice of such being given to the Exhibitor by the Organiser.

All inflammable material shall be fireproofed or otherwise processed against fire in accordance with the regulations for the time being in force and any statutory or local regulations or requirements to which the Exhibition may be subject.

#### Sandton Convention Centre

This Agreement is subject to the terms, conditions, rules and regulations of the Conditions of Hiring regulating the use of the Sandton Convention Centre for the purpose of the Exhibition and made between Sandton Convention Centre and the Organiser. A copy of which is incorporated in the Exhibitors Manual and the Exhibitor hereby expressly acknowledges that he/she is bound by such terms and conditions as are applicable to he/she as an Exhibitor at the Exhibition and undertakes to observe and perform all such terms and conditions at all times during the continuance of this Agreement.

#### 14) Undesirable Activities

If it appears to the Organiser that an Exhibitor may be engaged in activities which are deemed to be contrary to the best interests of the Exhibition or which appear unethical or to be in breach of the Law, the Organiser may cancel any allocation of space/shell which may have been made to the Exhibitor and require him/her forthwith to vacate any space/shell allocated to him/her and refuse the Exhibitor the right to participate further in the Exhibition without being under any liability to refund or abate any charges due hereunder.

Canvassing for orders, except by the Exhibitor on his own stand in the normal course of his business are strictly prohibited and in any such case the right of expulsion will at once be exercised. The distribution or display of printed or other placards, handbills or circulars or other articles except by the Exhibitor on his own stand is prohibited. Sales by auction are prohibited.

No food, tobacco or beverage (alcoholic or otherwise) shall be sold or supplied or distributed free of charge within the confines of the Exhibition building and no utensil or vessel for the consumption or preparation thereof shall be brought into the Exhibition building by the Exhibitor or his/her agents without, in any such case, the prior written consent of the Organiser.

#### 15) Limitation of Liability

The Organiser, its employees or agents shall have no liability whatsoever for any loss, damage injury costs charges or expenses suffered or incurred by the Exhibitor, its employees or agents and arising whether directly or indirectly from the use or occupancy of the Exhibition space/shell thereby or from

their attendance at the Exhibition except liability for injury to persons arising solely from the negligence of the Organiser its employees or agents.

#### 16) Indemnity and Insurance

The Exhibitor hereby agrees to indemnify and keep indemnified the Organiser its employees and agents from and against all liability for loss damage injury costs charges or expenses suffered or incurred by any persons whether directly in consequence of the use or occupancy of the Exhibition space/shell by the Exhibitor its employees or agents or their attendance at the Exhibition.

The Exhibitor will have public liability insurance with a minimum limit of indemnity of £2 million for any one occurrence and an unlimited number of occurrences in the insurance period.

Furthermore the exhibitor will ensure that any contractors and sub-contractors used by the Exhibitor also have such insurance. The Exhibitor will provide written proof of all such insurances on request by the Organiser.

#### 17) Cancellation or Termination of Exhibition

In the event that the premises where the Exhibition is to be held shall, in the sole determination of the Organiser, become unfit or unavailable for occupancy, or shall be substantially interfered with by reason of fire, flood, tempest, or any other such cause or as a result of Government intervention, malicious damage, act of war, strike, lockout, labour dispute, riot or any other cause or agency over which the Organiser has no control or should the Organiser decide that owing to any such cause or agency it is necessary or advisable to cancel, postpone or re-site the Exhibition or reduce the planned period for preparation, display or dismantling the Organiser shall not be liable to indemnify or reimburse the Exhibitor in respect of any loss damage costs charges or expense whether direct or indirect arising as a result thereof.

In the event that there are lower visitor attendees on the Exhibition days for reasons beyond the Organisers control the Organiser shall not be liable to indemnify or reimburse the Exhibitor in respect of any loss damage costs charges or expense whether direct or indirect arising as a result thereof.

#### 18) Responsibility

If the Exhibitor fails to comply in any respect with the terms of this Agreement and fails to remedy such non-compliance within fourteen days of written notification thereof being sent to him/her by the Organiser, shall have the right to offer said space/shell to another Exhibitor, or use the said space/shell in any other manner but shall not be construed as affecting the responsibility of the Exhibitor to pay the full amount specified by the contract.

The Organiser reserves the right to interpret, amend and enforce these regulations as it deems proper to ensure the success of the Exhibition.

#### 19) Additional Provisions

The Exhibitor shall abide by all additional regulations made by the Organiser from time to time relating to the running of the Exhibition including without prejudice to the generality of the foregoing all such regulations as are set out in the Prospectus relating to the Exhibition and the Exhibitors Manual relating thereto (which expressions shall in each case include reference to any supplementary documents published or made available in connection therewith). Provided that in the event of any conflict between any such regulations wheresoever contained, and the Terms and Conditions set out herein, the Terms and Conditions set out herein shall take precedence.

#### 20) Limits of Height

Any Exhibitor wishing to construct displays higher than the shell ceiling height must have written permission from the Organiser and must obtain written approval of the final floor plan.

#### 21) Rates of Exchange

All charges and prices are quoted in UK Sterling. The rate of exchange in respect of funds transferred from overseas shall be that ruling at the Bank of the Organiser to which funds are transferred at the date payment is made.

#### 22) Applicable Law

This contract is governed by English Law and the parties submit to the exclusive jurisdiction of the English Courts

#### 23) Sanctions

Should any applicable sanctions, legislation or bank regulations prohibit this event or make its operation impractical, then Oliver Kinross Ltd reserve the right to relocate the event to another country or region as appropriate